

Toronto Real Estate Board 1400 Don Mills Road Toronto ON M3B 3N1



NEWS RELEASE

GTA REALTORS® REPORT AUGUST RESALE MARKET FIGURES

Toronto, September 7, 2011 – Greater Toronto REALTORS® reported 7,542 sales through the TorontoMLS® system in August – a 24 per cent increase over 6,083 sales in August 2010. New listings, at 12,509, were up by 20 per cent compared to August 2010. Market conditions remained tight as sales growth outstripped growth in new listings.

"Home sales in the GTA have stood up well despite a less certain economic outlook," said Toronto Real Estate Board President Richard Silver. "Home sales will be bolstered by low mortgage rates moving forward. The Bank of Canada is expected to be on the sidelines until the second half of 2012 or even into 2013. However, home ownership affordability in the City of Toronto could be further improved with the removal of the City's land transfer tax. This tax currently represents a substantial upfront cost for home buyers."

With market conditions remaining tight in the GTA, the average selling price continued to grow strongly in August – up by more than 10 per cent year-over-year to \$451,663.

"We remain on pace for the second best year on record for sales. Approximately 90,000 transactions are expected by the end of December," said TREB's Senior Manager of Market Analysis Jason Mercer. "Major home ownership costs, including the average monthly mortgage payment, remain affordable despite the strong price growth experienced so far this year."

Summary of TorontoMLS® Sales and Average Price

| | August 2011 | | | | | | |
|-------------------------|-------------|---------------|-------|---------------|--|--|--|
| _ | | 2011 | 2010 | | | | |
| | Sales | Average Price | Sales | Average Price | | | |
| City of Toronto ("416") | 2,898 | \$464,863 | 2,318 | \$420,405 | | | |
| Rest of GTA ("905") | 4,644 | \$443,426 | 3,765 | \$402,889 | | | |
| GTA | 7,542 | \$451,663 | 6,083 | \$409,564 | | | |

Source: Toronto Real Estate Board

TorontoMLS® Sales & Average Price By Home Type

| | August 2011 | | | | | | | |
|------------------|-------------|-------|-------|---------------|---------|---------|--|--|
| | Sales | | | Average Price | | | | |
| | 416 | 905 | Total | 416 | 905 | Total | | |
| | | | | | | | | |
| Detached | 892 | 2,597 | 3,489 | 648,491 | 531,458 | 561,379 | | |
| Yr./Yr. % Change | 35% | 24% | 27% | 10% | 10% | 10% | | |
| Semi-Detached | 281 | 541 | 822 | 488,866 | 373,990 | 413,260 | | |
| Yr./Yr. % Change | 12% | 30% | 24% | 5% | 9% | 6% | | |
| Townhouse | 303 | 779 | 1,082 | 377,807 | 337,512 | 348,796 | | |
| Yr./Yr. % Change | 18% | 11% | 13% | 7% | 10% | 9% | | |
| Condo Apartment | 1,393 | 593 | 1,986 | 364,437 | 270,740 | 336,460 | | |
| Yr./Yr. % Change | 24% | 28% | 25% | 11% | 8% | 10% | | |

Source: Toronto Real Estate Board

Greater Toronto REALTORS® are passionate about their work. They are governed by a strict Code of Ethics and share a state-of-the-art Multiple Listing Service. Over 32,000 TREB Members serve consumers in the Greater Toronto Area. The Toronto Real Estate Board is Canada's largest real estate board.

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