



At REALTOR QUEST

Regardless of the sector in which you work, we probably agree that staying at the top of one's game demands dedication to ongoing professional development. This is particularly true for Realtors, who work amid evolving regulatory requirements and technology advancements to represent your interests in one of life's most significant transactions.

To support them in their efforts, the Toronto Real Estate Board (TREB) hosts an annual conference called REALTOR QUEST. Thousands of TREB Members took part in this year's conference, which took place May 1st and 2nd at the Toronto Congress Centre.

Complimentary professional development sessions were held throughout the two-day gathering to help your Realtor keep pace with the latest statistical information, technology tools, condominium matters, commercial real estate topics and more.

Another cornerstone of the conference, Canada's largest real estate tradeshow, featured 250 exhibits throughout more than 280,000 square feet of space. While plenty of information on the latest tools and services to support your transaction was on offer, so too were MLS technology tips and the opportunity to take part in lobbying efforts.

One issue on which Greater Toronto Realtors have tirelessly advocated your interests is the Toronto Land Transfer Tax. To take part in our efforts to scrap this unfair tax visit www.LetsGetThisRightToronto.ca

Recognizing that a healthy lifestyle helps your Realtor better serve you, the conference also included a health component with a range of wellness screenings like hearing, lung capacity and gait assessments, complimentary massages and an Oxygen Bar.

Providing the right work/leisure balance, the tradeshow's centre stage featured entertainment that included a steel pan band performance by students from Lord Dufferin Public School, one of the 17 local schools that Greater Toronto Realtors support through the Children's Breakfast Program.



It is just one of the many charitable causes that your Realtor supports throughout the Greater Toronto Area. In fact, those in attendance at the conference's general meeting voted for the sixth consecutive year to support the REALTORS Care Foundation's Every Realtor campaign, translating into a donation of more than \$430,000 to support shelter-related charities in Ontario.

One Realtor whose volunteerism really stands out is Javaid Ali Khan – he took home TREB's Community Service Award this year. Other Realtors were also honoured: George Sachs and Dianne Speer for their committee service, and Anne Briscoe and Joe DeLeo who received honorary life awards, and Peter Brady who received a Commercial merit award.

David Chilton, author of *The Wealthy Barber* and the newest panelist on CBC's *Dragon's Den*, served as another of the conference's many highlights, as he offered his insight into responsible financial management in the meeting's keynote address. Funnyman Colin Mochrie kept things light and kept everyone laughing. The event every year gets bigger and bigger, and is just another example that Realtors are committed to their professional development and profession.

The next time you meet with a Greater Toronto Realtor ask them about the many ways they keep up to date on the latest tools and information in the profession, while working to fostering healthy communities – you may be surprised at all of the ongoing efforts that take place to provide for a successful



transition to your next great neighbourhood.

For more information on the GTA resale housing market visit www.TorontoRealEstateBoard.com